

Table 1b
2017 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Identified Exporters	Cum. % of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,383,304	100.0	100.0	100.0	290,625	100.0	100.0	100.0
no. employees unknown (3)	137,235	9.9	9.9	9.9	116,861	40.2	40.2	40.2
1 to 19 employees	81,767	5.9	15.8	15.8	105,254	36.2	76.4	76.4
20 to 49 employees	46,193	3.3	19.2	19.2	29,714	10.2	86.7	86.7
50 to 99 employees	39,706	2.9	22.0	22.0	14,804	5.1	91.7	91.7
100 to 249 employees	88,795	6.4	28.5	28.5	11,882	4.1	95.8	95.8
250 to 499 employees	68,343	4.9	33.4	33.4	4,816	1.7	97.5	97.5
500 or more employees	921,265	66.6	100.0	100.0	7,294	2.5	100.0	100.0
Manufacturers	840,683	60.8	60.8	100.0	72,230	24.9	24.9	100.0
no. employees unknown (3)	43,144	3.1	3.1	5.1	17,758	6.1	6.1	24.6
1 to 19 employees	7,880	0.6	3.7	6.1	23,053	7.9	14.0	56.5
20 to 49 employees	10,659	0.8	4.5	7.3	12,917	4.4	18.5	74.4
50 to 99 employees	14,710	1.1	5.5	9.1	7,374	2.5	21.0	84.6
100 to 249 employees	46,240	3.3	8.9	14.6	6,057	2.1	23.1	93.0
250 to 499 employees	34,148	2.5	11.3	18.6	2,306	0.8	23.9	96.2
500 or more employees	683,902	49.4	60.8	100.0	2,765	1.0	24.9	100.0
Wholesalers	315,994	22.8	22.8	100.0	96,177	33.1	33.1	100.0
no. employees unknown (3)	48,618	3.5	3.5	15.4	33,089	11.4	11.4	34.4
1 to 19 employees	49,369	3.6	7.1	31.0	45,408	15.6	27.0	81.6
20 to 49 employees	24,892	1.8	8.9	38.9	9,360	3.2	30.2	91.3
50 to 99 employees	16,389	1.2	10.1	44.1	3,828	1.3	31.5	95.3
100 to 249 employees	28,462	2.1	12.1	53.1	2,588	0.9	32.4	98.0
250 to 499 employees	24,823	1.8	13.9	60.9	965	0.3	32.8	99.0
500 or more employees	123,442	8.9	22.8	100.0	939	0.3	33.1	100.0
Other companies (4)	226,627	16.4	16.4	100.0	122,218	42.1	42.1	100.0
no. employees unknown (3)	45,473	3.3	3.3	20.1	66,014	22.7	22.7	54.0
1 to 19 employees	24,519	1.8	5.1	30.9	36,793	12.7	35.4	84.1
20 to 49 employees	10,642	0.8	5.8	35.6	7,437	2.6	37.9	90.2
50 to 99 employees	8,606	0.6	6.5	39.4	3,602	1.2	39.2	93.1
100 to 249 employees	14,094	1.0	7.5	45.6	3,237	1.1	40.3	95.8
250 to 499 employees	9,373	0.7	8.1	49.7	1,545	0.5	40.8	97.1
500 or more employees	113,921	8.2	16.4	100.0	3,590	1.2	42.1	100.0
Multiple location companies	1,047,611	75.7	75.7	100.0	28,687	9.9	9.9	100.0
no. employees unknown (3)	2,349	0.2	0.2	0.2	286	0.1	0.1	1.0
1 to 19 employees	3,751	0.3	0.4	0.6	2,761	1.0	1.0	10.6
20 to 49 employees	10,892	0.8	1.2	1.6	4,632	1.6	2.6	26.8
50 to 99 employees	12,948	0.9	2.2	2.9	4,684	1.6	4.3	43.1
100 to 249 employees	53,945	3.9	6.1	8.0	6,196	2.1	6.4	64.7
250 to 499 employees	51,683	3.7	9.8	12.9	3,591	1.2	7.6	77.2
500 or more employees	912,044	65.9	75.7	100.0	6,537	2.2	9.9	100.0
Manufacturers	733,728	53.0	53.0	100.0	10,309	3.5	3.5	100.0
no. employees unknown (3)	417	0.0	0.0	0.1	92	0.0	0.0	0.9
1 to 19 employees	306	0.0	0.1	0.1	358	0.1	0.2	4.4
20 to 49 employees	1,336	0.1	0.1	0.3	1,164	0.4	0.6	15.7
50 to 99 employees	4,241	0.3	0.5	0.9	1,686	0.6	1.1	32.0
100 to 249 employees	21,059	1.5	2.0	3.7	2,791	1.0	2.1	59.1
250 to 499 employees	28,204	2.0	4.0	7.6	1,665	0.6	2.7	75.2
500 or more employees	678,165	49.0	53.0	100.0	2,553	0.9	3.5	100.0
Wholesalers	175,488	12.7	12.7	100.0	8,729	3.0	3.0	100.0
no. employees unknown (3)	217	0.0	0.0	0.1	105	0.0	0.0	1.2
1 to 19 employees	2,601	0.2	0.2	1.6	1,434	0.5	0.5	17.6
20 to 49 employees	6,978	0.5	0.7	5.6	2,077	0.7	1.2	41.4
50 to 99 employees	5,790	0.4	1.1	8.9	1,717	0.6	1.8	61.1
100 to 249 employees	22,326	1.6	2.7	21.6	1,700	0.6	2.4	80.6
250 to 499 employees	15,779	1.1	3.9	30.6	815	0.3	2.7	89.9
500 or more employees	121,797	8.8	12.7	100.0	881	0.3	3.0	100.0

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Other companies (4)	138,396	10.0	10.0	100.0	9,649	3.3	3.3	100.0
no. employees unknown (3)	1,715	0.1	0.1	1.2	89	0.0	0.0	0.9
1 to 19 employees	845	0.1	0.2	1.8	969	0.3	0.4	11.0
20 to 49 employees	2,578	0.2	0.4	3.7	1,391	0.5	0.8	25.4
50 to 99 employees	2,916	0.2	0.6	5.8	1,281	0.4	1.3	38.7
100 to 249 employees	10,560	0.8	1.3	13.4	1,705	0.6	1.9	56.3
250 to 499 employees	7,700	0.6	1.9	19.0	1,111	0.4	2.3	67.8
500 or more employees	112,082	8.1	10.0	100.0	3,103	1.1	3.3	100.0
Single location companies	335,693	24.3	24.3	100.0	261,938	90.1	90.1	100.0
no. employees unknown (3)	134,886	9.8	9.8	40.2	116,575	40.1	40.1	44.5
1 to 19 employees	78,016	5.6	15.4	63.4	102,493	35.3	75.4	83.6
20 to 49 employees	35,301	2.6	17.9	73.9	25,082	8.6	84.0	93.2
50 to 99 employees	26,758	1.9	19.9	81.9	10,120	3.5	87.5	97.1
100 to 249 employees	34,850	2.5	22.4	92.3	5,686	2.0	89.4	99.2
250 to 499 employees	16,660	1.2	23.6	97.3	1,225	0.4	89.9	99.7
500 or more employees	9,221	0.7	24.3	100.0	757	0.3	90.1	100.0
Manufacturers	106,954	7.7	7.7	100.0	61,921	21.3	21.3	100.0
no. employees unknown (3)	42,727	3.1	3.1	39.9	17,666	6.1	6.1	28.5
1 to 19 employees	7,574	0.5	3.6	47.0	22,695	7.8	13.9	65.2
20 to 49 employees	9,323	0.7	4.3	55.7	11,753	4.0	17.9	84.2
50 to 99 employees	10,469	0.8	5.1	65.5	5,688	2.0	19.9	93.3
100 to 249 employees	25,180	1.8	6.9	89.1	3,266	1.1	21.0	98.6
250 to 499 employees	5,943	0.4	7.3	94.6	641	0.2	21.2	99.7
500 or more employees	5,738	0.4	7.7	100.0	212	0.1	21.3	100.0
Wholesalers	140,506	10.2	10.2	100.0	87,448	30.1	30.1	100.0
no. employees unknown (3)	48,401	3.5	3.5	34.4	32,984	11.3	11.3	37.7
1 to 19 employees	46,768	3.4	6.9	67.7	43,974	15.1	26.5	88.0
20 to 49 employees	17,914	1.3	8.2	80.5	7,283	2.5	29.0	96.3
50 to 99 employees	10,599	0.8	8.9	88.0	2,111	0.7	29.7	98.7
100 to 249 employees	6,136	0.4	9.4	92.4	888	0.3	30.0	99.8
250 to 499 employees	9,044	0.7	10.0	98.8	150	0.1	30.1	99.9
500 or more employees	1,645	0.1	10.2	100.0	58	0.0	30.1	100.0
Other companies (4)	88,232	6.4	6.4	100.0	112,569	38.7	38.7	100.0
no. employees unknown (3)	43,758	3.2	3.2	49.6	65,925	22.7	22.7	58.6
1 to 19 employees	23,674	1.7	4.9	76.4	35,824	12.3	35.0	90.4
20 to 49 employees	8,064	0.6	5.5	85.6	6,046	2.1	37.1	95.8
50 to 99 employees	5,690	0.4	5.9	92.0	2,321	0.8	37.9	97.8
100 to 249 employees	3,534	0.3	6.1	96.0	1,532	0.5	38.4	99.2
250 to 499 employees	1,673	0.1	6.2	97.9	434	0.1	38.6	99.6
500 or more employees	1,839	0.1	6.4	100.0	487	0.2	38.7	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.